



**Corporate Profile – Solario Technologies**

***Solario Technologies: Registration Number: CK2006/088357/23***

Unit 1-24 Infinity Business Park, Corner William Nicol Dr & Pieter Wenning Rd, Fourways

---

P.O. Box 1341, Rivonia, 2128, Gauteng, South Africa

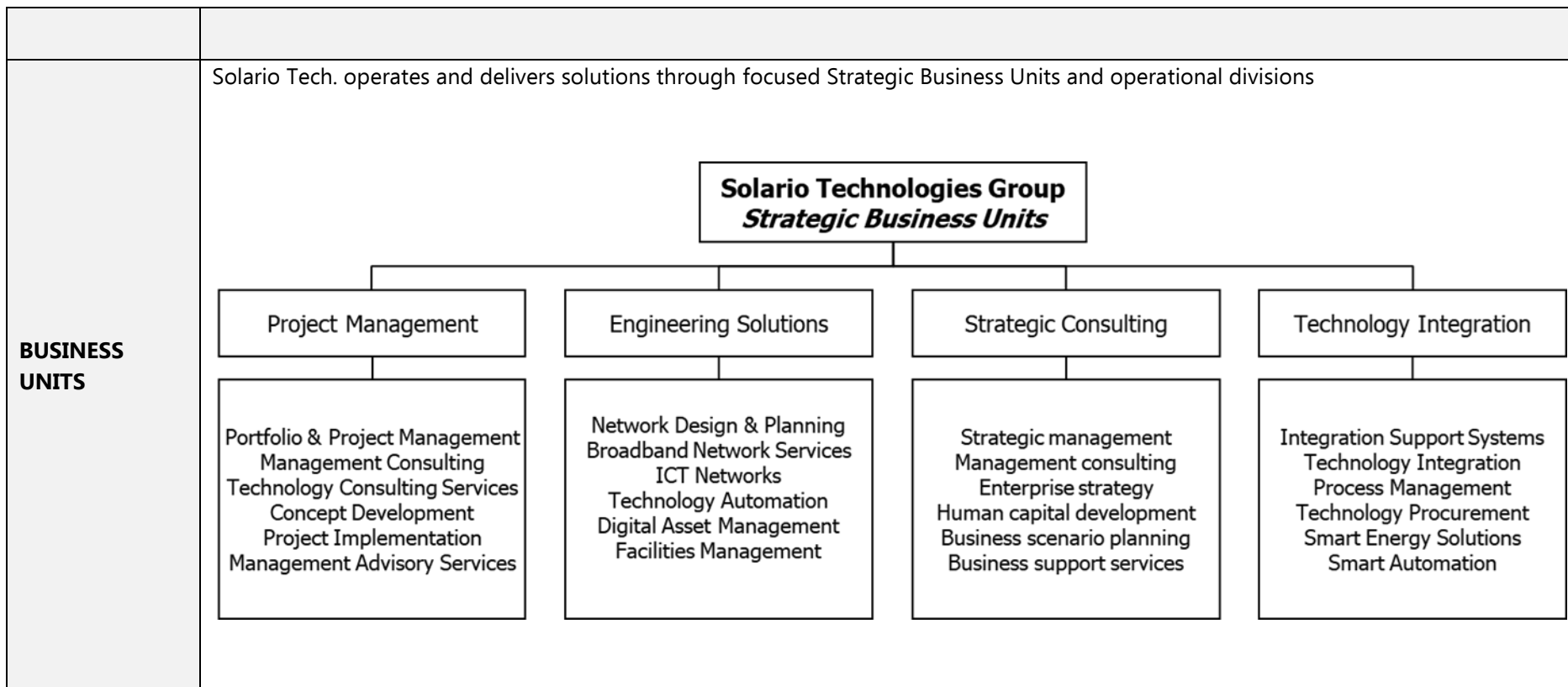
*Electronic Contact Details:*

<i>contact names</i>	<i>email</i>	<i>telephone</i>	<i>cellular phone</i>	<i>information</i>
Thabo Mofokeng	thabo@solario.co.za	+27 10 209 4302	+27 83 414 8666	info@solario.co.za

<b>VISION</b>	Provision of Quality Professional Engineering & Technology Services, Project Management, Technology Integration Solutions
<b>MISSION</b>	Achieve sustainable business growth through successful implementation of leading and advanced professional services, business solutions, technologies and systems integration.
<b>BACKGROUND</b>	<p>Solario Technologies is a South African based technology solutions provider with a strong business focus on programme management, project management, provision of strategic management, technology consulting and integration services across the fields of information, communications, networking and power engineering technologies, renewable energies and logistics.</p> <p>The company was started by team of engineers with extensive experience in the fields of telecommunication and energy programme and project management; technology consulting; systems integration; radio network systems design, planning and implementation; television and radio broadcasting; broadcast signal distribution over terrestrial and satellite networks; telecommunication network transmission; satellite communication; wireless network services; network operations and management; multimedia and data communication, as well as electrical power transmission and distribution services. The team also provides technology consulting and systems integration</p>

	<p>services across all voice, video, data and multimedia platforms. Solario Tech. also supplies energy-efficient technology systems for specific renewable technology solutions.</p>
<p><b>MANAGEMENT PRINCIPLES</b></p>	<p><b><i>Corporate Ownership</i></b></p>
	<p>Solario Tech. is a South African company which is fully owned and managed by the founder members, who are also responsible for strategic operations, management and further development of the business.</p>
	<p><b><i>Management Team</i></b></p>
	<p>The company has adopted a generally flat corporate management structure to ensure faster and effective decision-making processes both within the company as well as during execution of services and solutions for clients.</p>
	<p>The company has established a competent management team that is capable of developing, implementing and consolidating successful programme and project management services and development and implementation of technology and engineering solutions.</p>
	<p><b><i>Thabo Mofokeng, PrEng, B.Sc. [Electrical Engineering]</i></b></p>
<p>Thabo is a registered Professional Engineer and an IEEE Senior Member with extensive expertise in management consulting; systems, networks and engineering management; programme and project management, strategic management consulting, network support and maintenance, as well as implementation and integration of technology solutions and processes across a wide variety of telecommunications, broadcasting and networking industries.</p>	
<p>He has worked in a number of wireless, mobile and terrestrial network environments; broadcast television and radio engineering technology upgrades and digitisation; electrical transmission network, substations and distribution of prepaid electricity services, technology management, project management and programme supervision in telecommunications, broadcasting, postal regulatory services, multimedia, information technology industries, as well as managing programme implementation within private organisations, national, provincial, municipal and local government spheres.</p>	
<p>More recently, Thabo has been involved in all aspects of the conceptual development, network architectural designs, commercial modelling, contract negotiations and implementation, as well as the technical project management for the deployment of the Gauteng Broadband Network (GBN) optical and wireless networks.</p>	

**Business Services & Solutions**



Technology and business consulting services centres on providing leading edge strategic management advisory services, programme and project management services, provision of technology solutions and advisory services.

***Project Management***

- ❖ Advisory services on program & project management
- ❖ Development of project management methodologies
- ❖ Management & implementation of project portfolios
- ❖ Provision of project management services
- ❖ Advanced project management services
- ❖ Projects leadership, planning and implementation
- ❖ Project Concept Development

***Engineering Solutions***

- Network Planning, Design & Development – Broadband Optical, Wireless & Transmission & Broadband Access Networks
- Electronic data, records and document management services

- Broadband network services and solutions
- Electronic asset management, tracking and location services
- Planning and design of transmission networks including fibre optics, satellite and wireless networks.
- Systems analysis, development and integration of satellite imaging, mapping and spatial information
- Spectrum management, frequency planning, testing and monitoring
- Network engineering, maintenance and support of multimedia technologies

***Strategic Consulting***

- ❖ Strategic Management Advisory & Consulting Services
- ❖ Technology strategy, consulting and advisory services
- ❖ Human capital development, structuring, recruitment & support services
- ❖ Business process management
- ❖ Enterprise scenario planning

***Technology Integration***

---

	<ul style="list-style-type: none"><li>➤ Technology strategies, architecture and integration services</li><li>➤ Design, development and implementation of integrated technology solutions</li><li>➤ Design, planning, implementation, commissioning and testing of voice and data network infrastructures</li><li>➤ Design, development and implementation of Voice over Internet Protocol (VoIP) network infrastructure.</li><li>➤ Network management, Systems performance analysis, network testing and diagnostics</li><li>➤ Configuration, specification and dimensioning of transmission systems</li><li>➤ Commissioning of the networks systems, support, maintenance and integration solutions</li><li>➤ Smart metering systems and technology applications</li></ul>

## Company Reference Information

### Registration Details

Company registered name	Solario Technologies
Company registration number	2006/088357/23

### Tax Information

Company Income Tax Reference Number	905 4007 183
Value Added Tax (VAT) Number	487 0242 841
Tax Compliance Status - Tax Clearance Certificate	0700/2/2017/A001387668 (until 2018-10-19)

### Banking Details

Banking Institution	First National Bank
Branch	4 Merchant Place
Branch code	200 607
Account holder	Solario Technologies

### Shareholding



*Shareholder*

Thabo Mofokeng

*Shareholding*

100%

**Empowerment Status**

BEE ownership

100%

Women, youth & people with disabilities

0%

BEE Accreditation

Exempt Micro Enterprise

**Professional Membership**

Information Technology Association of SA (ITA)

– Corporate Membership Number 204

Engineering Council of South Africa (ECSA)

– Individual Professional Members

Institute of Electrical & Electronic Engineers (IEEE)

– Individual Senior Members

Institute of Directors of Southern Africa (IoDSA)

– Individual Membership

### Trade References & Vendor Registration Numbers

<i>Institution</i>	<i>Supplier/ Vendor / Trade Reference Number</i>
National Treasury / Central Supplier Database	MAAA 000 1564
Sentech SOC Limited	52029
Federal Express	303 6 999
Eskom SOC Limited	110 58 172
Massmart Makro	100 56 730
City of Tshwane	8483
SABC Limited	132 162
SA Post Office	110 260
Department of Communications	IQS.0002367.1
MTN SA	A27 84 642
Regus Management Group	321 8 645
Infinity Business Park	IBP 057
Builders Warehouse	225 698
Motorola <i>Partner Select</i> Program	312 184
Acer Channel Partner	
First Technology Group	SOL667
Digi-Cape (Praysa Trade 1165 T/A Digi-Cape)	34764
Telkom BCX: SAP Ariba Organisation ID	AN 0141 829 1197

### Business Focus Areas

Technology, Projects, Engineering &  
Management Consulting Services

Telecoms, Media & Technology Consulting  
Services

Program & Project Management Services

ICT Technology & Training Solutions

Business Assurance

Legal Representation

**Project and Client References**

<i><b>Project</b></i>	<i><b>Timeframe</b></i>	<i><b>Client</b></i>	<i><b>Project Description</b></i>
National Satellite Operator	Sept 2017 – Mar 2018	Sentech SOC	Development of Comprehensive Communication Satellite Market Study & Business Plan for a Pan-Africa Geostationary Communication Satellite Project
National Satellite Operator	Nov 2016 – Feb 2017	Sentech SOC	Viability Study and Assessment of the Business and Technical Solutions for Development of a National Satellite Operator under the leadership of Sentech
Mobile Money Transactions	Nov 2016 – Feb 2017	Uganda Coms Authority	Technical Regulatory Support to the Uganda Communications Commission on the Development of a Fair, Equitable and Conducive Regulatory Framework and Ecosystems for a Development of Mobile Money Transactions (MMT) and Mobile Wallets using mobile network USSD and SMS codes.
Gauteng Broadband Project	Feb 2012 – Feb 2016	Gauteng Broadband	Technical Architecture, Project Management, Business Development for the integrated Gauteng provincial broadband optical fibre & wireless network project conceptualisation, specification, design, development, procurement, project management & implementation
Telecoms Tech. Specialist	Sept – Nov 2015	Z-Coms/ ICASA	Provision of Integrated Technical & Technology Support Specialist Services for ICASA during the Competition Tribunal evaluation of the Vodacom acquisition of Neotel.
Technology Specialist	Mar – May 2015	MultiSource Telecoms	Technical analyst, evaluation of technical strategies, competencies and strengths of WBS Holdings, its associated subsidiaries and the roadmap of inherent technologies to establish synergies for future integration into MultiSource.
Street Light Radio Base Station	Jan 2013 – Oct 2016	Afrovation/ Vodacom	Project development, specification and management of an integrated teams for design and implementation of integrated and shared radio microcellular base stations for the Vodacom network.
Electronic Hub Development	Apr 2013 - Ongoing	KZN Dept. of Economic Dev.	Development of a Feasibility Study, Conceptual Design, Tenant Mix and Business Modelling & Plan for establishment of an Electronics Hub at Ezakheni Industrial Park, Ladysmith, uThukela District Municipality.

Biodiesel Project	April 2008 – Mar 2011	SANERI	Project Management services for research, feasibility studies, business analysis, business modelling, and development of business plan and implementation of a demonstration biodiesel station for SA National Energy Research Institute (SANERI).
Gauteng ICT Blueprint	Mar 2008 – Feb 2011	Nokusa Consulting	Development of broadband wireless ICT blueprint for the Gauteng provincial government (Mar/Apr 2008) Quality Assurance Audits of VSAT Local Service Nodes and Installation Quality Assurance of School Computer Laboratories (Mar 2009 – Feb 2010)
SABC Digital Link	Jul – Nov 2008	SABC	Specification, development of URS, development of tender specifications and supplier evaluation for the digitisation of the multimedia broadcast transmission link between SABC and Sentech
SABC Technology upgrade	Jan – July 2008	SABC	Participation as part of a multi-disciplinary team of project managers tasked with the total technology review, upgrade, specification and implementation of advanced broadcasting infrastructure for the SABC
Telecoms Advisory Services	Jan 2008 – Nov 2011	ZTE Corp. South Africa	Provision of project management, consulting services and marketing support for telecom network projects, including wireless networks, optical networking, network management and implementation.
ICT Program Management	Mar 2009 – Feb 2011	SA Broadcasting Corporation	Provision of Program & Project Management and strategic technology advisory and consulting services, IT service management, new media, networking and broadband services to the SABC Broadcast Information Technology division.
Music Content Transmission	May 2009 – June 2010	SA Music Rights Org.	Technical Advisory Services to the Southern African Music Rights Organisation (SAMRO), including analysis, research and interpretation of transmission of music content over wireless networks.
USA Fund Manual	Sept 2010 – Feb 2011	USAASA	Development of the Universal Service and Access Fund (USAF) Standard Operating Procedure Manual, including international market analysis, global benchmarking and advisory services on international best practices.